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NEWS RELEASE

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Richardson RFPD Introduces New Industrial Asset Remote Monitoring Solution

Bundled solution simplifies industrial IoT by pairing Sierra Wireless Octave™ with Microsoft Azure IoT Central

August 11, 2020 – Geneva, Ill.: Richardson RFPD, Inc., an Arrow Electronics company, announced today the availability of a new bundled solution for industrial IoT.

The [FX30S-AZR-0101](#) is a complete edge-to-cloud solution based on Sierra Wireless Octave™ and Microsoft Azure IoT Central. It offers quick, easily deployable, intelligent and reliable industrial IoT device connectivity, allowing companies to securely manage, extract, orchestrate and act on asset data.

The [FX30S-AZR-0101](#) is a bundled solution that reduces the complexity of customizing, deploying and scaling industrial IoT solutions and enables fully connected solutions to go to market faster and more cost effectively.

Available exclusively from Richardson RFPD, the [FX30S-AZR-0101](#) includes all hardware and services needed to seamlessly connect industrial assets to the cloud:

- The FX30S Octave IoT gateway (supporting protocols such as Modbus, Can-Open, Serial, etc.)
- Access to [Sierra Wireless Octave](#) service for three months free of charge
- Setup of the [Microsoft Azure](#) IoT Central service
- Two [Taoglas TG.08.0113](#) LTE/GNSS high-efficiency monopole antennas
- AC/DC wall-mount power supply with adapters

“This exciting new offering represents the latest example of Richardson RFPD working with the top technology innovators in IoT to provide our customers with key building blocks and end-to-end IoT solutions,” said Rafael R. Salmi, Ph.D., Richardson RFPD’s president. “We continue to offer industry-best technical support to help customers design their ‘next great thing’ in IoT.”



“With this solution, OEMs and industrial companies don’t need to worry about IoT infrastructure to access their machine data in the cloud,” said Olivier Pauzet, vice president, Product IoT Solutions at Sierra Wireless. “Octave eliminates complex hardware integration, certification and security concerns. Octave’s tight integration with Microsoft Azure IoT Central allows businesses to seamlessly access their operational data in the cloud and integrate it with their IT systems.”

“We are pleased that the Richardson RFPD FX30S-AZR-0101 offers a simplified fast-track solution to send data from industrial machines and sensors to Microsoft Azure IoT Central,” said Michael Kuptz, general manager Americas, IoT and Mixed Reality Sales, Microsoft. “With this bundle, developers can quickly build fully connected cloud solutions that let customers easily manage both their industrial assets and cloud services, enabling digital transformation and business growth.”

To find more information, or to purchase this product today online, visit the [FX30S-AZR-0101](#) webpage. The device is also available by calling 1-800-737-6937 (within North America) or find a local sales engineer (worldwide) at [Local Sales Support](#).

About Richardson RFPD

Richardson RFPD, an Arrow Electronics company, is a global leader in the RF, wireless, IoT and power technologies markets. It brings relationships with many of the industry’s top radio frequency and power component suppliers. Whether it’s designing components or engineering complete solutions, Richardson RFPD’s worldwide design centers and technical sales team provide comprehensive support for customers’ go-to-market strategy, from prototype to production. More information is available online at www.richardsonrfpd.com.

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